

**Contracts Agenda for the Meeting of the Panel for Educational Policy - Wednesday, February 26, 2025**

<b>Contract Type</b>	<b>PEP Description</b>	<b>Estimated Highest Annual Spending</b>	<b>Estimated Total Spending</b>	<b>Contract Term</b>	<b>Agenda Item</b>
Amendments and Extensions	Ahera Management Plan & Laboratory Services	\$2,211,422	\$2,211,422	1 Year	1
Amendments and Extensions	Direct Digital Controls Citywide (DDC)	\$2,650,877	\$2,650,877	1 Year	2
Amendments and Extensions	Distribution of Bakery Products	\$29,385,627	\$29,385,627	1 Year	3
Amendments and Extensions	Extension of Project Management and Systems Integration Services	\$4,071,718.50	\$8,143,437	2 Years	4
Amendments and Extensions	FY25 COL Earlylearn Extensions	\$1,329,696	\$1,329,696	1 Year	5
Amendments and Extensions	FY25 UPK Extensions	\$1,946,696	\$1,946,696	1 Year	6
Amendments and Extensions	Imprinted Sports Uniforms	\$15,009,659	\$15,009,659	1 Year	7
Amendments and Extensions	Imprinted Sports Uniforms	\$936,256	\$936,256	1 Year	8
Amendments and Extensions	Imprinted Sports Uniforms	\$8,883,580	\$8,883,580	1 Year	9
Amendments and Extensions	Imprinted Sports Uniforms	\$332,960	\$332,960	1 Year	10
Amendments and Extensions	Masonry Repairs	\$709,843	\$709,843	1 Year	11
Amendments and Extensions	Removal of Plumbing Obstructions	\$577,909	\$577,909	1 Year	12
Amendments and Extensions	Repair of Large AC Equipment	\$8,198,362	\$8,198,362	1 Year	13
MWBE PCM	Back of House and Central Warehouse Systems Operational Support	\$497,600	\$1,492,800	3 Years	14
MWBE PCM	MWBE Contract Compliance Project Enhancement Program	\$855,300	\$855,300	1 Year	15
MWBE PCM	Network Architect	\$291,200	\$582,400	2 Years	16
MWBE PCM	Office of Data Management Support - Data Management Analyst	\$140,140	\$420,420	3 Years	17
MWBE PCM	Repair, Maintenance, Replacement, and Installation of Honeywell Fire Alarm Systems	\$921,843.38	\$1,500,000	2 Years	18
MWBE PCM	Repair, Maintenance, Replacement, and Installation of Siemens Fire Alarm Systems	\$967,845.59	\$1,500,000	2 Years	19
Listing Application	Educational Software - Agile Mind - Software and Digital Content	\$251,128	\$753,384	3 Years	20

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Listing Application	Educational Software - MindPlay Education LLC - The entire brand line of MindPlay educational software and digital content	\$25,000	\$75,000	3 Years	21
Listing Application	Textbooks- Morningside Center for Teaching Social Responsibility	\$100,000	\$300,000	3 Years	22
Listing Application	Ticket purchases for various cultural events and admissions to theaters, arenas and cultural institutions	\$500,000	\$1,500,000	3 Years	23
Discretionary, Grant, or Other Required Method	FY25-FY26 4 City Council Award - Learning & Educational Solutions, Inc.	\$100,000	\$375,000	3 Years	24
	Technical Changes				

## Request for Authorization to Extend Contracts for AHERA Management Plan & Laboratory Services – B2954

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$2,211,422

**Estimated Total Amount:** \$2,211,422

**Funding Source:** Tax Levy

**Contract Retroactive?** Yes

**Contract Term:** 12/27/2024 – 12/26/2025

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12154

**Vendor Name:** Precision Environmental INC

**Vendor Address:** 60 Forest Avenue Cortlandt Manor NY, 10567

**Contract Value:** \$1,116,482

**Vendor Name:** ATC Group Services LLC

**Vendor Address:** 104 E 25<sup>th</sup> St New York NY, 10010

**Contract Value:** \$1,094,940

**Contract Manager:** Umran Malik, Director – Contract Administration, Division of School Facilities

**Lead Contracting Officer:** Diana Ferrer Schwartz, Chief Administrative Officer, Division of School Facilities

**Division of Contracts & Purchasing Contact:** Kassem Johami, Procurement Analyst, Transportation, Food, and Facilities Procurement

### Purpose

On behalf of the Division of School Facilities (“DSF”), the New York City Department of Education (“DOE”) hereby requests authorization to extend its agreement with Precision Environmental INC (“Precision”) and ATC Group Services LLC (“ATC”) (collectively and hereinafter the “Current Contract”), to provide labor, materials, and the supervision necessary for the inspection and preparation of Asbestos Hazard Emergency Response Act (“AHERA”) management plans.

### Discussion

The scope of work under the Requested Extensions includes the labor, materials, and supervision necessary for AHERA inspection and the preparation of the AHERA management plans and/or Triennial re-inspection and updated management plan, in strict accordance with EPA 40 CFR Part 763 (Subpart E-Asbestos Containing Material in Schools). The DOE approved the Current Contracts under Request for Bids B2954 (“RFB”) in January 2018, and the DOE subsequently exercised its 270-day contractual

options to extend the terms of the Current Contracts as provided under the RFB. This contract was then extended once for one year, which is pursuant to section 4-07(a) of the DOE's Procurement Policy and Procedures ("PPP") which will expire on December 26, 2024.

As the new procurement is taking more time than anticipated and to avoid a lapse in services, the DOE is seeking an additional 1-Year extension pursuant to Section 4-07(b) of the PPP. The replacement procurement is currently in attorney review and is anticipated to be released in February 2025.

DSF has determined that ATC and Precision have performed satisfactorily to date. The estimated cost of the extension is based on the same unit prices as those set forth in the Current Contract, adjusted according to its terms.

Aside from the contract term, the extension requires no other changes to the terms of the Current Contract Prices. The Current Contract was awarded under a competitive procurement involving four (4) bids. Hence, the prices under the extension have been determined to be fair and reasonable.

The Committee on Contracts recommended the approval of this contract extension with the above vendors on January 8, 2025.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible. Noteworthy information was found for the following vendor(s):

#### ATC Group Services LLC

A review of prime vendor ATC Group Services LLC's (ATC) and parent company Atlas Technical Consultants LLC's (Atlas) PASSPort submissions revealed the following self-reported caution:

- From February 2022 to August 2022, parent company Atlas was ineligible to propose on materials engineering contracts from the Texas Department of Transportation (TDOT) due to a lapse in its American Association of State Highway and Transportation Officials (AASHTO) accreditation status at one of the Atlas' construction materials testing laboratories. As a result, Atlas implemented several processes and is currently eligible to pursue all environmental contracts.

In addition, a review of ATC's PASSPort submission revealed the following agency-reported caution:

- ATC was subject to a total of 7 violations from 2018 to 2020 issued by the New York City Department of Environmental Protection (NYC DEP). All of the violations have either been settled, dismissed, or paid, with fines ranging from \$0 to \$1,500.

The DOE is also aware of the following:

- An October 2018 news article revealed that ATC was a defendant listed in a putative class action lawsuit for failure to inspect and remediate lead in housing operated by New York City Housing Authority. The plaintiffs alleged that ATC's visual lead paint inspections contradicted the lead hazard investigation findings determined by the New York City Department of Health and Mental Hygiene. The vendor advised that all matters were dismissed in October 2019.

As the matters above have been addressed, and in light of the vendor's satisfactory performance on prior DOE contracts, the DOE determines the vendor to be responsible.

## Request for Authorization to Extend a Contract with Control Technologies Inc. for Repair and Maintenance of Direct Digital Control Systems – B2571

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$2,650,877.00

**Estimated Total Amount:** \$2,650,877.00

**Funding Source:** Tax Levy

**Contract Retroactive?** Yes

**Contract Term:** 10/26/2024 – 10/25/2025

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12142

**Vendor Name:** Control Technologies Inc

**Vendor Address:** 111 Zachary Road, Manchester NH 03109

**Contract Manager:** Umran Malik, Director of Contract Administration, Division of School Facilities

**Lead Contracting Officer:** Diana Ferrer-Schwartz, Chief Administrative Officer, Division of School Facilities

**Division of Contracts & Purchasing Contact:** Ricardo Bellamy, Procurement Analyst, Transportation, Food and Facilities Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of School Facilities (“DSF”) to extend its contract with Control Technologies Inc. (“Control”) for repair and maintenance of Direct Digital control Systems in Schools and Administrative buildings for the inspection, maintenance, calibration, testing, repair, and replacement of equipment for Direct Digital Control (“DDC”) Systems for Heating Ventilation and Air Conditioning (“HVAC”) in schools and Administrative buildings. Funding for the cost of the extension for which authorization is being requested (“Requested Extension”) will be provided by DSF.

### Discussion

The DOE approved the Current Contract under Request for Bids B2571 in June of 2015. The DOE subsequently exercised its 270-day option to extend the term of the Current Contract as provided thereunder. This contract was then extended once for one year, which is pursuant to section 4-07(a) of the DOE’s Procurement Policy and Procedures (“PPP”). A new procurement was released, however, the lowest bidder recommended for award is no longer in business. In the DOE’s best interest, the solicitation will be rebid to include MWBE requirements.

The replacement RFB was released as a Best Value to encourage greater minority and woman-owned business enterprise (“M/WBE”) participation, bids are due January 2025. An extension of the Current Contract is required to prevent a lapse in the subject services. The PPP, Section 4-07(b) allows for such an extension. The most recent extension expired on October 25, 2024.

This contract extension includes no other changes to the original contract aside from the term. Prices under the Current Contract were determined to be fair and reasonable because the Current Contract was awarded under a competitive procurement involving four bids. Hence, the prices under the Requested Extension have been determined to be fair and reasonable.

DSF has determined that the Contractor has performed satisfactorily to date. The estimated cost of the Requested Extension is based on the same unit prices as those set forth in the Current Contract, adjusted according to its terms.

The Committee on Contracts approved this contract extension with Control Technologies on January 8, 2025.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.

## Request for Authorization to Extend a Contract with Operative Cake Corp. for the Distribution of Bakery Products – R1029

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$29,385,627

**Estimated Total Amount:** \$29,385,627

**Funding Source:** Reimbursable

**Contract Retroactive?** Yes

**Contract Term:** 1/01/2025 – 12/31/2025

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12026

**Vendor Name:** Operative Cake Corp.

**Vendor Address:** 711-733 Brush Avenue, Bronx, NY 10465

**Contract Manager:** Janice Zapinsky, Deputy Director of Contract Management, Office of Food and Nutrition Services

**Lead Contracting Officer:** Lisa D'Amato, Director of Contract Management, Office of Food and Nutrition Services

**Division of Contracts & Purchasing Contact:** Fior Castellon, Procurement Analyst

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Office of Food and Nutrition Services (“OFNS”) to extend the contract with vendor Operative Cake Corp. (“Operative Cake”) to provide the purchasing and distribution of fresh and frozen bread and related grain products to approximately 1,300 school locations citywide. The contract expired on December 31, 2024.

### Discussion

The DOE’s OFNS Meal Program serves approximately 155 million meals over the regular school year and summer combined. Fresh and frozen bakery products, as well as related grain products, are essential for the nutritious meals served in OFNS-operated kitchens citywide.

The original contract was competitively procured in 2014 for the subject services under Request for Proposals (“RFP”) – R1029. Upon expiration of the base term, the DOE exercised its one-year contractual renewal option which expired December 31, 2021 (together with the originally awarded contract, the “Original Contract”). Subsequently, the



DOE exercised a one-year non-contractual extension per its Procurement Policy and Procedures (“PPP”) Section 4-07(a) from January 1, 2022, thru December 31, 2022, followed by an additional one-year non-contractual extension per PPP Section 4-07(b) thru December 31, 2023. The DOE further extended the contract for an additional one-year non-contractual extension per PPP Section 4-07(b) to cover service until December 31, 2024.

The replacement Request for Bid (“B5591”), which opened December 2021, could not be awarded due to various item specifications requiring updates. The second replacement RFB (“B5814”) opened May 2024 applying the Best Value (“BV”) Procurement Method. The second replacement bid could not be awarded as federal funding requirements for this procurement preclude the use of the Best Value Procurement Method. Therefore, an additional one-year non-contractual extension per PPP Section 4-07(b) is required to ensure bakery products are available for purchase while a new competitive procurement is being prepared, and to allow sufficient time for the required product review and approval process, which include extensive nutritional analysis and student taste testing.

The DOE anticipates releasing the new Competitive Sealed bid in March 2025. The contract award and registration process is anticipated to be completed by expiration of this extension, December 31, 2025. The new solicitation will not include BV provision and New York City Administrative Code § 6-129 MWBE Subcontracting Goals due to federal law and federal funding requirements. This solicitation includes six aggregate classes with an award limitation of two classes per vendor.

The estimated extension amount is based on past usage and FY24 actual spend, which includes an anticipated 10% Producer Price Index (PPI) increase and 3% meal growth.

The original contract provides that pricing is adjusted annually based on one of two Producer price Index (“PPI”) indices published by the U.S. Department of Labor, Bureau of Labor Statistics:

- Bakery Products (WPU0211)
- Wheat Flour (WPU02120301)

As part of this extension, the vendor expressed concerns that the upcoming January Wheat Flour PPI adjustment would result in a reduction to unit prices following a similar negative reduction last year. In conversation with the vendor, it noted that supplier costs have not decreased during this period as suppliers have incurred other cost increases in excess of any change in the price of wheat flour. To address the challenges of continuation of services to students and supporting vendor sustainability, the DOE agreed to reduce the negative PPI impact of Wheat flour by half of the expected decline (e.g., if the PPI impact that takes effect in January results in a 7% decline, prices tied to the Wheat Flour PPI, would instead be decreased 3.5%). The original unit pricing will remain in effect during the contract extension with the applicable PPI adjustments in accordance with the original contract. Accordingly, pricing can be determined fair and reasonable.

OFNS has confirmed that Operative Cake has provided satisfactory services under their contract.

On January 8, 2025, the Committee on Contracts recommended extending the contract with Operative Cake Corp. This extension is retroactive due to administrative delays in processing.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible. Noteworthy information was found for the following vendor(s):

#### Operative Cake Corp.

A January 2024 news article revealed that a lawsuit was filed against Operative Cake Corp.'s parent company, Grocery Haulers, Inc., in the United States District Court for the District of Connecticut by a former employee relating to allegations of racial discrimination and retaliation. The vendor advised that this matter was dismissed.

In light of the resolution of the matter above, and the prime vendor's satisfactory performance on prior DOE contracts, the DOE determines the vendor to be responsible.

## Request for Authorization to Extend Contracts with Vendors for the Provision of Project Management and System Integration Services

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$4,071,718.50

**Estimated Total Amount:** \$8,143,437.00

**Funding Source:** Tax Levy & Capital

**Contract Retroactive?** Yes

**Contract Term:** 02/18/2025 – 02/17/2027; 2 Years

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12136

**Vendor Name:** See List Below

**Contract Manager:** Graham Gordon, Program Director, Office of Capital & Grants  
Finance

**Lead Contracting Officer:** Graham Gordon, Program Director, Office of Capital & Grants  
Finance

**Division of Contracts & Purchasing Contact:** Stacey Powell, Administrative Procurement  
Analyst, Technology

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization to extend contracts with the below four vendors to continue to provide project management and system integration services for DOE schools acquiring computers, printers, and related equipment to be networked.

### Discussion

Through the previous competitively awarded contracts, the DOE is seeking to continue to provide project management, design, planning, system integration services, and support for funding provided by the New York City (“NYC”) Council Members and NYC Borough Presidents offices. This service is needed for technology planning, design, and implementation for the NYC Public Schools located throughout the city. Funds by the local members are earmarked for technology and other building improvements. System Integrators are needed to work directly with the schools to help plan, design, create, and implement proposals for each school. Additionally, under the NYC Comptroller Directive 10, the technology profile equipment of each school needs to fit around the Capital Eligibility Rules on how this type of funding is governed.

The vendors will be responsible for providing services that are consistent with the original contract, which may include, but is not limited to, the following:

- Site survey and network design
- School and vendor coordination
- Receipt and storage of devices
- Delivery of devices
- Setup and integration of equipment
- Documentation and knowledge transfer
- General project management

The below table summarizes the vendors, Minority and Women Owned Business Enterprise (“M/WBE”) Certifications, and contract amounts being requested for these extensions:

Vendor Names & Addresses	FY25	FY26	FY27	Total Contract Amount	M/WBE	Certification
Stellar Services Inc 70 W 36 <sup>th</sup> Street, Suite 702 New York NY 10018	\$746,452.00	\$1,866,130.00	\$1,149,536.00	\$3,762,118.00	Yes	Asian-Pacific Owned
Agilant Solutions, Inc d/b/a/ ASI System Integration Inc 3Seaview Boulevard Port Washington NY 11050	\$363,283.00	\$908,206.00	\$559,455.00	\$1,830,944.00	Yes	Asian-Indian Owned
Island Computer Products, Inc d/b/a/ ICP Inc 20 Clifton Avenue Staten island NY 10305	\$260,217.00	\$650,542.00	\$400,734.00	\$1,311,493.00	Yes	Woman-Owned
Computer Logic Group, Inc 33 Comac Loop Unit 8 Ronkonkoma NY 11719	\$245,810.00	\$614,525.00	\$378,547.00	\$1,238,882.00	No	N/A
<b>Totals:</b>	<b>\$1,615,761.0</b>	<b>\$4,039,402.00</b>	<b>\$2,488,271.00</b>	<b>\$8,143,437.00</b>		

The requested amounts were established based on prior expenditures in Fiscal Year 2023 and 2024 with an added 10% contingency. Historically, expenditures for the current contractors have seen an upward trajectory in use of these services, thus the 10% contingency is necessary to accommodate that trend.

The DOE requires extensions of these contracts to ensure continuity of services while the DOE works on replacement contracts. A replacement solicitation is currently being prepared for release.

The Chancellor's Committee on Contracts ("COC") recommended extending the contracts with Stellar Services Inc, Agilant Solutions Inc, Island Computer Products, and Computers Logic Group Inc, on December 5 ,2024.

All terms, conditions, and pricing remain consistent with the original contracts, which have been determined to be fair and reasonable.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check and have been determined to be responsible. Noteworthy information was found for the following vendor(s).

#### Agilant Solutions, Inc.

A September 2018 news report revealed that a lawsuit was filed by former employees of ASI System Integration, Inc. (ASI) currently known as Agilant Solutions, Inc. (Agilant Solutions) alleging violations of the federal Fair Labor Standards Act for unpaid overtime wages. The vendor advised that in November 2020, the matter was settled, and the lawsuit was dismissed with prejudice.

As the matter above was resolved and in light of the vendor's overall satisfactory performance on prior DOE contracts, the DOE determines the vendor to be responsible.

## Request for Authorization to Extend Contracts with Early Childhood Providers of EarlyLearn Services

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$1,329,696.00

**Estimated Total Amount:** \$1,329,696.00

**Funding Source:** Various incl. New York State Education Department (NYSED), Head Start, Child Care Development Block Grant and City Tax Levy Funds

**Contract Retroactive?** Yes

**Contract Term:** 07/01/2024 - 06/30/2025

**Options:** None

**Options Amount:** None

**Contract Type:** Full Value

**RA Number:** 12224

**Vendor Name:** See List Below

**Contract Manager:** Monique Scales, Senior Director - Operations, Division of Early Childhood Education

**Lead Contracting Officer:** Jodina Clanton, Senior Director, Research and Special Projects, Division of Early Childhood Education

**Division of Contracts & Purchasing Contact:** Ibrahim Rehawi, Chief Administrator, Early Childhood Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of Early Childhood Education (“DECE”) to extend its contracts to provide high-quality instructional programming as part of the EarlyLearn programs for one additional year with the vendors listed below. The subject contracts will be funded by DECE through various City, State, and Federal funding streams.

### Discussion

In 1997, the New York State Education Department established the Universal Prekindergarten (“UPK”) program, which entitles eligible four-year-olds to receive 2 hours and 30 minutes of instructional programming for 180 days at no charge to families. In March 2014, the State legislature approved a \$300 million grant to expand full-day pre-kindergarten access in New York City. In April 2017, the 3-K for All (“3-K”) program was introduced and announced as part of Mayor de Blasio’s initiative to expand high quality early childhood care and education for New York City (“NYC”) children. Implementation of the 3-K program is targeted to provide three-year-olds with universal, free, and enhanced early childhood education within NYC’s five boroughs. In addition to launching 3-K for All, Mayor de Blasio announced the City’s initiative to transfer into the DOE ACS’s system of contracted early care and education services for children ages 0-5, called

EarlyLearn, which transferred from the Administration of Children Services to the DOE in July 2019.

In March 2019, the DOE released Birth-to-Five RFP (R1267) and Head Start/Early Head Start (R1268) RFP, seeking to identify and award eligible high-quality early childhood care and education providers who are willing to collaborate with the DOE’s Division of Early Childhood Education (“DECE”) to implement the Birth-to-Five (B-5) program and Head Start/Early Head Start (“HS/EHS”) as part of the unified Birth-to-Five system. As part of both RFPs, the DOE procured B-5 and HS/EHS services in city owned and leased buildings as separate competition pools. The deadline for proposals was August 5, 2019. The contract start date was moved from July 1, 2020, to July 1, 2021.

The EarlyLearn contracts for vendors that currently operate in city owned or leased spaces but were not awarded through the B-5 or HS/EHS RFPs (listed below) expired on June 30, 2024. The DOE determined that, in order to ensure continuity of services and avoid disruptions to families and program staff, these vendors were given the option to extend their current Early Learn contracts for school-year 2024-2025 as per section 4-07(b) of the DOE Procurement Policy and Procedures.

The Committee on Contracts approved this NS contract at the meeting held on July 18, 2024.

All provider sites have been evaluated for quality and demand and have otherwise met the DOE’s requirements for a contract extension, including a health and safety assessment by the Department of Health and Mental Hygiene.

The pricing under the subject contracts remains consistent with the base ACS contracts which were assigned from ACS to DOE and registered as Negotiated Services agreements. Since the contracts for these services were originally awarded pursuant to a competitive solicitation, the prices, terms and conditions of the base contracts will remain the same under the proposed extensions. The total amounts of such contracts are reflected in table A below. Therefore, pricing has been determined to be fair and reasonable.

Vendors offering DOE-contracted early childhood education services, including Pre-K and 3-K for all, don’t have the ability to restrict who attends as all contracted vendors are required to follow DOE’s enrollment policies and participate in the DOE’s enrollment system.

Site ID	Vendor Name	FY25 Value
XAKA	La Peninsula Community Organization, Inc.	\$1,329,696.00

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.

## Request for Authorization to Extension Agreement for the Provision of Pre-Kindergarten for All and/or 3k for All Services

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$1,946,696.00

**Estimated Total Amount:** \$1,946,696.00

**Funding Source:** Various, including Tax Levy, NYS Education Department

**Contract Retroactive?** Yes

**Contract Term:** 07/01/2024 - 06/30/2025

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12223

**Vendor Name:** See List Below

**Contract Manager:** Monique Scales, Senior Director - Operations, Division of Early Childhood Education

**Lead Contracting Officer:** Jodina Clanton, Senior Director, Research and Special Projects, Division of Early Childhood Education

**Division of Contracts & Purchasing Contact:** Ibrahim Rehawi, Chief Administrator, Early Childhood Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of Early Childhood Education (“DECE”) to extend contracts with the vendors listed below for one additional year to provide high-quality instructional programming as part of the Pre-K for All and 3-K for All programs. These contracts will be funded by DECE.

### Discussion

In 1997, the New York State Education Department established the Universal Prekindergarten (“UPK”) program, which entitles eligible four-year-olds to receive 2 hours and 30 minutes of instructional programming for 180 days at no charge to families. In March 2014, the State legislature approved a \$300 million grant to expand full-day pre-kindergarten access in New York City. The legislation allows for high-quality UPK programs to be awarded new full-day UPK seats or to convert existing half-day seats to full-day seats.

The vendors listed below were awarded contracts through various solicitations in order for these sites to provide Pre-K for All services. These contracts contained set terms and renewal options which were exhausted, then extended for school years 2018-2019, 2019-



2020, 2020-2021, 2021-2022, 2022-2023, and 2023-2024 and will reach the end of their current contract term in June 2024. In order to avoid service interruption within areas where there is demand for Pre-K for All and 3-K for All services, existing sites with expiring contracts with no further renewal options and whom have exhausted the 4-07(a) and/or 4-07(b) one year extension were given the option to extend their contracts for one additional year. These contract extensions include full-day and half-day Pre-K for All, full-day 3-K for all and Pre-K for All in charter schools. These sites have met the Department of Education (“DOE”)’s requirements for a contract extension, but will need to submit a proposal in response to an upcoming RFP for Pre-K and/or 3-K for All services if they want to continue providing services upon the expiration of this extension term.

Since the contracts for these services were awarded pursuant to a competitive solicitation, the prices, terms, and conditions of the base contract will remain the same under the proposed extension. Therefore, pricing has been determined to be fair and reasonable.

The original contract amounts were based on the number of awarded Pre-K and/or 3-K seats and the negotiated costs per child, as determined collaboratively by the DOE and the vendors. Vendors offering DOE-contracted early childhood education services, including Pre-K and 3-K for all, don’t have the ability to restrict who attends as all contracted vendors are required to follow DOE’s enrollment policies and participate in the DOE’s enrollment system.

The Committee on Contracts recommended the approval of these contract extensions at the meeting held on July 18, 2024.

**Awards for both Pre-K for All and 3-K for All programs**

Site ID	Vendor Name	No. of Awarded 3K seats	No. of Awarded 4K seats	3K Cost Per Child	4K Cost Per Child	Pay Parity Year 1	Pay Parity Year 2	Annual Total Contract Amount
MAMQ	Lenox Hill Neighborhood House, Inc.	60	80	\$14,282.00	\$11,901.00	-	-	\$1,809,000.00
MAFV	Yeshivath Rabbi Samson Raphael Hirsch	30	-	\$3,649.00	-	-	\$28,226.00	\$137,696.00

**Vendor Responsibility**

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible. Noteworthy information was found for the following vendor(s):

## Lenox Hill Neighborhood House, Inc.

A review of Lenox Hill Neighborhood House, Inc.'s (Lenox Hill) PASSPort submission revealed the following caution:

- In August 2022, The New York City Department of Investigations (DOI) made a referral to the New York City Department of Homeless Services (DHS) regarding a potential violation of the conflict-of-interest and nepotism policy. DHS advised that it reviewed the policies to ensure it aligned with the requirements of the standard contract and confirmed that there were no violations found.

As the matter above has been resolved, and in light of the vendor's satisfactory performance on prior DOE contracts, the DOE determines the vendor to be responsible.

## Request for Authorization to Contract with MJM Uniforms, Inc for Imprinted Sports Uniforms – RA# 12162

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$15,009,659

**Estimated Total Amount:** \$15,009,659

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 02/01/2025 – 02/02/2026; 1 Year

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12162

**Vendor Name:** MJM Uniforms, Inc

**Vendor Address:** 1816 Flatbush Avenue, Brooklyn, New York 11210

**Contract Manager:** Jay Yin, Senior Director for Finance and Human Resources, PSAL

**Lead Contracting Officer:** Daniel Harris, Senior Executive Director, PSAL

**Division of Contracts & Purchasing Contact:** Priya Nandelall – Shiwpal, Enterprise Operations Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Public Schools Athletic League (“PSAL”) to extend MJM Uniforms, Inc (“MJM Uniforms”) contract to continue to provide imprinted sports uniforms. New York City Public Schools will use this contract, and funding will be provided by schools and central office budgets.

### Discussion

A Request for Bids (“RFB”) was originally released consisting of 13 Aggregate Classes representing various manufacturers’ catalog lines for sports uniforms. MJM Uniforms was determined to be the lowest responsive and responsible bidder for Anvil, Flexfit/Yupoong, and Ultra Club.

This extension is needed to fulfill the DOE’s need for Imprinted Sports Uniforms while a new RFB is being developed. This extension ensures that there is no interruption in the availability of these crucial commodities, which are heavily relied upon for sports and championships programs within the school system. In accordance with their contractual language, the DOE exercised its 180- day renewal option and is now seeking to extend the contract for an additional year to February 1<sup>st</sup>, 2026, pursuant to Sections 4-07(b) of the Procurement Policy and Procedures (“PPP”).

Under this extension, "MJM Uniforms" will continue to provide sports uniforms for the term of the contract. This extension under 4-07(b) of the Procurement Policy and Procedures ("PPP") is needed to ensure continuity of goods and will allow schools to continue supplying sports programs and championships under the terms.

The estimated extension amounts are based on previous purchases. Prices under the proposed extension will remain the same as under the original contract, in which vendors were required to offer a percentage discount off the manufacturers' published price list. Therefore, the prices have been determined to be fair and reasonable.

MJM Uniforms, Inc has performed satisfactorily under the terms of their original contract.

The Chancellor's Committee of Contracts recommended the approval of this contract extension with MJM Uniforms, Inc on January 8<sup>th</sup>, 2025.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check and have been determined to be responsible.

## Request for Authorization to Contract with Vanguard Direct, Inc. Imprinted Sports Uniforms

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$936,256

**Estimated Total Amount:** \$936,265

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 01/28/2025 – 01/29/2026; 1 Year

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12163

**Vendor Name:** Vanguard Direct, Inc.

**Vendor Address:** 519 8th Avenue, 23rd Floor New York, NY 10018

**Contract Manager:** Jay Yin, Senior Director for Finance and Human Resources, PSAL

**Lead Contracting Officer:** Daniel Harris, Senior Executive Director, PSAL

**Division of Contracts & Purchasing Contact:** Priya Nandelall – Shiwpal, Enterprise Operations Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Public Schools Athletic League to extend the contract with Vanguard Direct, Inc. (“Vanguard”) to continue to provide imprinted sports uniforms. New York City Public Schools will use this contract, and funding will be provided by schools and central office budgets.

### Discussion

A Request for Bids (“RFB”) was originally released consisting of 13 Aggregate Classes representing various manufacturers’ catalog lines for sports uniforms. Vanguard Direct was determined the lowest responsible bidder for Gildan and Jerzees brands.

This extension is needed to fulfill the DOE’s need for Imprinted Sports Uniforms while a new RFB is being developed. This extension ensures that there is no interruption in the availability of these crucial commodities, which are heavily relied upon for sports and championships programs within the school system. In accordance with their contractual language, the DOE exercised its 180- day renewal option and is now seeking to extend the contract for an additional year to January 28, 2026, pursuant to Sections 4-07(b) of the Procurement Policy and Procedures (“PPP”).

Under this extension, "Vanguard Direct Inc" will continue to provide sports uniforms for the term of the contract. This extension under 4-07(b) of the Procurement Policy and Procedures ("PPP") is needed to ensure continuity of goods and will allow schools to continue supplying sports programs and championships under the terms.

The estimated extension amounts are based on previous purchases. Prices under the proposed extension will remain the same as under the original contract, in which vendors were required to offer a percentage discount off the manufacturers' published price list. Therefore, the prices have been determined to be fair and reasonable.

Vanguard Direct, Inc has performed satisfactorily under the terms of their original contract.

The Chancellor's Committee of Contracts recommended the approval of this contract extension with Vanguard Direct, Inc. on January 8, 2025.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check and have been determined to be responsible.

## Request for Authorization to Contract with DRN's Corp / DBA Carousel Ads New York, Direct Promotions for Imprinted Sports Uniforms

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$8,883,580

**Estimated Total Amount:** \$8,883,580

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 01/28/2025 – 01/29/2026; 1 Year

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12164

**Vendor Name:** DRN's Corp. / DBA Carousel Ads New York, Direct Promotions

**Vendor Address:** 140 58<sup>th</sup> Street, Unit 3F Brooklyn New York 11220

**Contract Manager:** Jay Yin, Senior Director for Finance and Human Resources, PSAL

**Lead Contracting Officer:** Daniel Harris, Senior Executive Director, PSAL

**Division of Contracts & Purchasing Contact:** Priya Nandelall – Shiwal, Enterprise Operations Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Public Schools Athletic League to extend the contract with DRN's Corp. / DBA Carousel Ads New York, Direct Promotions (“DRN's Corp”) to continue to provide imprinted sports uniforms. New York City Public Schools will use this contract, and funding will be provided by schools and central office budgets.

### Discussion

A Request for Bids (“RFB”) was originally released consisting of 13 Aggregate Classes representing various manufacturers’ catalog lines for sports uniforms. DRN's Corp was determined to be the lowest responsive and responsible bidder for Badger, Cliff Keen, Nike Team, Team Work, and Under Armour.

This extension is needed to fulfill the DOE’s need for Imprinted Sports Uniforms while a new RFB is being developed. This extension ensures that there is no interruption in the availability of these crucial commodities, which are heavily relied upon for sports and championships programs within the school system. In accordance with their contractual language, the DOE exercised its 180- day renewal option and is now seeking to extend the contract for an additional year to January 28, 2026, pursuant to Sections 4-07(b) of the Procurement Policy and Procedures (“PPP”).

Under this extension, DRN's Corp will continue to provide sports uniforms for the term of the contract. This extension under 4-07(b) of the Procurement Policy and Procedures ("PPP") is needed to ensure continuity of goods and will allow schools to continue supplying sports programs and championships under the terms.

The estimated extension amounts are based on previous purchases. Prices under the proposed extension will remain the same as under the original contract, in which vendors were required to offer a percentage discount off the manufacturers' published price list. Therefore, the prices have been determined to be fair and reasonable.

DRN's Corp has performed satisfactorily under the terms of their original contract.

The Chancellor's Committee of Contracts recommended the approval of this contract extension with DRN's Corp. / DBA Carousel Ads New York, Direct Promotions on January 8<sup>th</sup>, 2025.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check and have been determined to be responsible.



## Request for Authorization to Contract with United Supply Corp for Imprinted Sports Uniforms

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$332,960

**Estimated Total Amount:** \$332,960

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 02/01/2025 – 02/02/2026; 1 Year

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12165

**Vendor Name:** United Supply Corp

**Vendor Address:** 700 S 21<sup>st</sup> St Irvington New Jersey 07111

**Contract Manager:** Jay Yin, Senior Director for Finance and Human Resources, PSAL

**Lead Contracting Officer:** Daniel Harris, Senior Executive Director, PSAL

**Division of Contracts & Purchasing Contact:** Priya Nandelall – Shiwpal, Enterprise Operations Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Public Schools Athletic League to extend the contract with United Supply Corp (“United Supply”) to continue to provide imprinted sports uniforms. New York City Public Schools will use this contract, and funding will be provided by schools and central office budgets.

### Discussion

A Request for Bids (“RFB”) was originally released consisting of 13 Aggregate Classes representing various manufacturers’ catalog lines for sports uniforms. United Supply was determined to be the lowest responsive and responsible bidder for Champro Brand.

This extension is needed to fulfill the DOE’s need for Imprinted Sports Uniforms while a new RFB is being developed. This extension ensures that there is no interruption in the availability of these crucial commodities, which are heavily relied upon for sports and championships programs within the school system. In accordance with their contractual language, the DOE exercised its 180- day renewal option and is now seeking to extend the contract for an additional year to February 1<sup>st</sup>, 2026, pursuant to Sections 4-07(b) of the Procurement Policy and Procedures (“PPP”).

Under this extension, United Supply will continue to provide sports uniforms for the term of the contract. This extension under 4-07(b) of the Procurement Policy and Procedures (“PPP”) is needed to ensure continuity of goods and will allow schools to continue supplying sports programs and championships under the terms.

The estimated extension amounts are based on previous purchases. Prices under the proposed extension will remain the same as under the original contract, in which vendors were required to offer a percentage discount off the manufacturers’ published price list. Therefore, the prices have been determined to be fair and reasonable.

United Supply Corp has performed satisfactorily under the terms of their original contract.

The Chancellor’s Committee of Contracts recommended the approval of this contract extension with United Supply Corp on January 8th, 2025.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check and have been determined to be responsible.

## Request for Authorization to Extend a Contract with Sky Heights Construction Corp. to Provide Masonry Repairs – B2905

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$709,843.00

**Estimated Total Amount:** \$709,843.00

**Funding Source:** Tax Levy

**Contract Retroactive?** Yes

**Contract Term:** 08/28/2024 – 08/27/2025

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12044

**Vendor Name:** Sky Heights Construction Corp.

**Vendor Address:** 2920 Coney Island Avenue, Brooklyn NY 11235

**Contract Manager:** Umran Malik, Director of Contract Administration, Division of School Facilities

**Lead Contracting Officer:** Diana Ferrer-Schwartz, Chief Administrative Officer, Division of School Facilities

**Division of Contracts & Purchasing Contact:** Ricardo Bellamy, Procurement Analyst, Transportation, Food and Facilities Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of School Facilities (“DSF”) to extend the contract with Sky Heights Construction Corp. (“Sky Heights”) to provide Masonry Repairs in schools and administrative buildings. Funding for the cost of the extension for which authorization is being requested (“Requested Extension”) will be provided by DSF.

### Discussion

The Current Contract provides for the labor, materials, and supervision necessary to facilitate, erect, construct, install, and repair masonry work.

The DOE approved the subject contract under Request for Bids (“RFB”) B2905 in December 2017. In December 2022, the DOE exercised its 270-day option to extend the term of the subject contract. The contract was then extended for an additional year, pursuant to section 4-07(a) of the DOE’s Procurement Policy and Procedures (“PPP”). As

the new procurement is taking more time than anticipated, an additional extension is required for one year, pursuant to section 4-07(b) of the DOE's PPP.

The replacement bid is currently being evaluated to identify vendor(s) to be recommended for an award. Once the replacement contract is registered, this extension will be terminated. As a result, this extension is required to prevent any lapse in the subject services.

Aside from the contract term, the Requested Extension requires no changes to the terms of the Current Contract. Prices under the Current Contract were determined to be fair and reasonable because the Current Contract was awarded under a competitive procurement involving five bids. Hence, the prices under the Requested Extension have been determined to be fair and reasonable.

The extension value is calculated based on historical usage. The estimated cost of the Requested Extension is based on the same unit prices as those set forth in the Current Contract, adjusted according to its terms.

DSF has determined that Sky Heights have performed satisfactorily under its prior contract and anticipates that it will continue to do so under this extension.

The Committee on Contracts recommended the approval of this contract extension with Sky Heights on January 8<sup>th</sup>, 2025.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.

## Request for Authorization with A&L Cesspool Service Corp., for Removal of Plumbing Obstructions – B2810

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$577,909.00

**Estimated Total Amount:** \$577,909.00

**Funding Source:** Tax Levy

**Contract Retroactive?** Yes

**Contract Term:** 10/30/2024 – 10/29/2025

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12147

**Vendor Name:** A&L Cesspool Service Corp.

**Vendor Address:** 38 – 40 Review Avenue, Long Island City, N.Y. 11101

**Contract Manager:** Umran Malik, Director of Contract Administration, Division of School Facilities

**Lead Contracting Officer:** Diana Ferrer- Schwartz, Chief Administrative Officer, Division of School Facilities

**Division of Contracts & Purchasing Contact:** Beverly Newman, Procurement Analyst, Transportation, Food & Facilities Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of School Facilities (“DSF”) to extend its contract with A&L Cesspool Service Corp. (“A&L”) for Removal of Plumbing Obstructions. This extension will be funded by DSF.

### Discussion

The services to be provided under the contract extension for which authorization is requested (the “Requested Extension”) are labor, materials, and the supervision necessary to locate and safely remove plumbing blockages. The DOE previously approved a contract (the “Original Contract”) under Request for Bids B2810 (the “RFB”) for these services in February of 2016. In February 2022, the DOE exercised its 270-day option to extend the Original Contract term, followed by an additional one-year extension pursuant to section 4-07(a) of the DOE’s Procurement Policy and Procedures (“PPP”). In October 2023, an additional extension was executed under Section 4-07(b) of the PPP. A replacement best value solicitation was released but put on hold to assess whether any federal funding was anticipated. In order to ensure continuity of service, an additional extension is required to maintain services. The current contract expired on October 29, 2024, the DOE’s PPP, Section 4-07(b) allows for such extension.

A decision was made to contract for these services because it was determined that the DOE does not currently possess the capacity and/or expertise required to meet the objectives of this program in an efficient manner.

The replacement solicitation is currently under review and is anticipated to be released in January 2025.

The Original Contract prices were determined to be fair and reasonable because such prices were awarded under a competitive procurement process that received four (4) bids. Unit prices under the Requested Extension would remain unchanged during the period of the Requested Extension, except for adjustments, which would be made to such prices in accordance with the annual consumer price index as required by the Original Contract. Accordingly, the prices under the Requested Extension are determined to be fair and reasonable.

DSF has determined that A&L has performed satisfactorily under their existing contracts and will continue to do so under this extension.

The Committee on Contracts recommended the approval of the extension with A&L Cesspool Service Corp. on January 8, 2025.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible. Noteworthy information was found for the following vendor(s):

#### A&L Cesspool Service Corp.

A review of A&L Cesspool Service Corporation's (A&L Cesspool) PASSPort submission revealed the following self-reported caution:

- In October 2016, A&L Cesspool was convicted of felony charges by the United States Attorney's Office for the Eastern District of New York for violating the Clean Water Act by dumping waste removed from blocked sewer lines into manholes that flowed directly into the Gowanus Canal. A&L Cesspool entered into a plea agreement that required the vendor to pay \$900,000 in penalties and as of May 2019, the terms of the plea agreement have been satisfied. Additionally, A&L Cesspool has implemented new protocols to prevent this matter from reoccurring such as additional employee training on procedures for discharging sewage waste, additional dispatching procedures, and notifying the principal owner whenever there is a job request that exceeds a full truck load.

In light of the resolution of the matter above, and the vendors overall satisfactory performance on prior DOE contracts, the DOE determines the vendor to be responsible.

## Request for Authorization to Extend a Contract for Repair of Large AC Equipment and Combined AC/Heating Equipment – B2921

**Procurement Method:** Contract Extension per DOE Procurement Policy & Procedures, Section 4-07(b)

**Estimated Highest Annual Amount:** \$8,198,362

**Estimated Total Amount:** \$8,198,362

**Funding Source:** Tax Levy

**Contract Retroactive?** Yes

**Contract Term:** 11/26/2024 – 11/25/2025

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 12153

**Vendor Name:** S & W Wilson Enterprises Inc.

**Vendor Address:** 100 West 9th Street, Brooklyn, NY 11231

**Contract Value:** \$8,198,362

**Contract Manager:** Umran Malik, Director – Contract Administration, Division of School Facilities

**Lead Contracting Officer:** Diana Ferrer Schwartz, Chief Administrative Officer, Division of School Facilities

**Division of Contracts & Purchasing Contact:** Kassem Johami, Procurement Analyst, Transportation, Food, and Facilities Procurement

### Purpose

On behalf of the Division of School Facilities (“DSF”), the New York City Department of Education (“DOE”) hereby requests authorization to extend its agreement with S & W Wilson Enterprises Inc. (“S & W”) (collectively and hereinafter the “Current Contract”) to provide the labor, materials, and supervision necessary for the repair or replacement of Large Air Conditioning Equipment and combined AC/Heating Equipment and related systems in schools and administrative buildings. DSF will provide funding for the cost of the extensions for which authorization is being requested.

### Discussion

The scope of work under the Requested Extension covers mainly central and complex HVAC equipment including, but not limited to, all types of HVAC equipment greater than 60 tons capacity, components, roof top units, pneumatic and direct digital control systems related to the items of equipment, associated equipment, and accessories. The DOE approved the Current Contract under Request for Bid (“RFB”) B2921 in July 2017. The DOE subsequently exercised its 270-day contractual options to extend the terms of the Current Contract as provided under the RFB. This was followed by an extension of one year from November 26, 2023 to November 25, 2024. Since the new procurement is

taking more time than anticipated an additional extension is required, the replacement contract is anticipated to be released February 2025. An extension of the Current Contract is required to prevent a lapse in the subject services. The PPP, Section 4-07(b), allows for such an extension.

DSF has determined that S & W has performed satisfactorily to date. The estimated cost of the Requested Extension is based on the same unit prices set forth in the Current Contract, adjusted according to their terms.

S & W is a certified Minority and Woman-Owned Business Enterprises with the City of New York. Aside from the contract term, the Requested Extension requires no changes to the terms of the Current Contract. Prices under the Current Contract were determined to be fair and reasonable because the Current Contract was awarded under a competitive procurement involving three bids. Hence, the prices under the Requested Extension have been determined to be fair and reasonable.

The Committee on Contracts recommended the approval of this extension with S & W on January 8, 2025.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.



## Request for Authorization to Contract with SVAM International, Inc. for the Provision of IT Support Services

**Procurement Method:** MWBE Procurement and Contract Method Purchases per DOE Procurement Policy and Procedures, Section 3-10(2-A)

**Estimated Highest Annual Amount:** \$497,600.00

**Estimated Total Amount:** \$1,492,800.00

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 3 Years

**Options:** None

**Options Amount:** None

**Contract Type:** Full Value

**RA Number:** 12112

**Vendor Name:** SVAM International, Inc.

**Vendor Address:** 233 East Shore Road, Suite 201, Great Neck, NY 11023

**Contract Manager:** Steven Stein, Senior IT Services Manager, Division of Instructional and Information Technology

**Lead Contracting Officer:** Nadia Molinari, Sr. Director, Division of Instructional and Information Technology

**Division of Contracts and Purchasing Contact:** Kesse Wallace, Strategic Sourcing Supervisor, Division of Contracts and Purchasing

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization to enter into a Minority and Women-Owned Business Enterprise (“M/WBE”) Procurement and Contract Method Purchase with SVAM International, Inc. (“SVAM”), a certified Minority-Owned Enterprise. SVAM will be responsible for supporting IT-related efforts for the Division of Instructional & Information Technology (“DIIT”). The contract will be funded by DIIT.

### Discussion

DIIT is responsible for maintaining applications for the Office of Food and Nutrition Services (“OFNS”), which oversees NYC’s student meal program and provides support to over 1,300 cafeterias across 1,800 schools daily. DIIT requires a vendor to provide professional services for operational support, including modifications, enhancements, and reporting for Back of House and Central Warehouse Systems. This project aims to implement key enhancements that streamline operational workflows and business processes and will increase the efficiency of food preparation and meal production in DOE cafeterias while enhancing the user experience.

High-level project goals include the following:

- Provide development support and system modifications to automate and improve the Back of House and Central Warehouse Systems
- Provide development support for related and integrated school food systems
- Support security enhancements and upgrades
- Create technical documentation for school food applications
- Manage and resolve Tier 3 support tickets
- Provide development support for Robot Automation Process (“RAP”) improvements across various applications
- Create and enhance RAP configurations and scripting automation enhancements

The DOE solicited twenty-four (24) M/WBE vendors to submit candidates for this request. Eight (8) proposals were received from SVAM, Babatek, Inc. d/b/a Impetus, Dice IT Solutions LLC d/b/a TechProjects, InfoPeople Corporation, King Jade Garden, Inc., Raj Technologies, Inc., RK Software, Inc., and US Technologies, Inc. An evaluation committee (“Committee”) consisting of three members from DIIT reviewed the proposals in accordance with the evaluation criteria set forth in the solicitation.

<b>Evaluation Criteria</b>	<b>Weight</b>
Experience/Capacity	40%
Program Plan	30%
Cost	30%
<b>Total</b>	<b>100%</b>

The Committee determined that the proposal submitted by SVAM exhibited thorough experience and technical ability and provided the most advantageous offer to the DOE. As a result, SVAM was selected for award.

The DOE compared the rate proposed for this effort to the average rates under the New York City Office of Technology Innovation (“OTI”) contracts for Systems Integration Services (“SI”) and determined that the proposed rate is lower than the average rate for an identical or similar title under OTI’s SI contracts. Therefore, pricing has been determined to be fair and reasonable.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible. Noteworthy information was found for the following vendor(s):

[SVAM International, Inc.](#)

From September to October 2024, numerous new articles reported an investigation by federal authorities regarding a potential conflict of interest related to Pearl Alliance, a consulting firm owned by Terence Banks of which SVAM International, Inc. (SVAM) was a client. The vendor advised that the agreement with the firm lasted two months and the

company did not assist SVAM with obtaining any city contracts. Additionally, the vendor attested that it has not engaged in any wrongdoing and are not the subject of any investigations by governmental or law enforcement authorities.

In light of SVAMs attestation, no previously known allegations of conflict of interest and its longstanding relationship with the DOE before the above investigation, the DOE determines the vendor to be responsible.

## Request for Authorization to Contract with DACK Consulting Solutions, Inc. for the Provision of MWBE Contract Compliance Consulting and Research Support Services

**Procurement Method:** MWBE Procurement and Contract Method Purchases per DOE Procurement Policy and Procedures, Section 3-10(2-A)

**Estimated Highest Annual Amount:** \$855,300.00

**Estimated Total Amount:** \$855,300.00

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 1 Year

**Options:** One, 6-Month

**Options Amount:** \$427,650.00

**Contract Type:** Full Value

**RA Number:** 11917

**Vendor Name:** DACK Consulting Solutions, Inc.

**Vendor Address:** 2 William Street, Suite 202, White Plains, NY 10601

**Contract Manager:** Emmanuel Charles, M/WBE Lead Compliance Analyst, Office of Supplier Diversity

**Lead Contracting Officer:** Kebrina Carter, Executive Director, Office of Supplier Diversity

**Division of Contracts and Purchasing Contact:** Kesse Wallace, Strategic Sourcing Supervisor, Division of Contracts and Purchasing

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization to enter into a Minority and Women-Owned Business Enterprise (“M/WBE”) Procurement and Contract Method Purchase with DACK Consulting Solutions, Inc. (“DACK”), a certified Minority-Owned Enterprise, for the provision of services related to contract compliance and research support for the Office of Supplier Diversity (“OSD”). The contract will be funded by OSD.

### Discussion

OSD is responsible for enhancing M/WBE participation to support New York City’s goals for equitable and inclusive procurement and requires professional services to aid the M/WBE Compliance Team in developing a multi-tiered system that will monitor prime and subcontracting agreements, vendor performance, and payments while also focusing on a research plan to improve the current contract compliance monitoring program. This

initiative will include two components: M/WBE Contract Compliance Consulting Services and Research Support Services.

Responsibilities required for each component will include, but is not limited to, the following:

**Component 1 – M/WBE Contract Compliance Consulting Services**

- Designs and advises on the development of a comprehensive monitoring and enforcement strategy for MWBE compliance while integrating with existing DOE procurement compliance structures. Key elements include tracking and reporting M/WBE participation, developing training materials, and establishing a support framework for ongoing compliance monitoring
- Recommends utilization and/or integration with current agency systems to effectively and efficiently monitor M/WBE subcontracting compliance
- Creates M/WBE compliance monitoring reports
- Reviews contracts to ensure adherence to M/WBE policies and progress toward goals

**Component 2 – Research Support Services**

- Conducts market research in the field of public M/WBE procurement and related M/WBE initiatives
- Develops comprehensive reports on findings and applicability to NYC Public Schools MWBE program
- Provides training sessions focused on market research methodology and results

The DOE solicited twenty-seven (27) M/WBE vendors to submit candidates for this request. Six (6) proposals were received for Component 1 and Component 2 from DACK, AFJ Consulting, Inc., Compliance & Administrative Services of New York d/b/a CASNY, New Genesis Pathfinder LLC, RF Wilkins Consultants, and SRL Enterprises LLC. An evaluation committee (“Committee”) consisting of three members from OSD reviewed the proposals and requested to interview three (3) vendors in accordance with the evaluation criteria set forth in the solicitation.

<b>Evaluation Criteria</b>	<b>Weight</b>
MWBE Procurement Expertise	40%
General Professional Experience	30%
Price	30%
<b>Total</b>	<b>100%</b>

The Committee determined that the proposal submitted by DACK exhibited thorough experience and technical ability for both components and provided the most advantageous offer to the DOE. As a result, DACK was selected for award for both Component 1 and Component 2.

The proposed hourly labor rates are within the range of those approved for similar titles to apply scientifically based research and effective practices to employ proven strategies

and methods for student learning, teaching, and school management under MTAC R1150. Accordingly, pricing can be determined to be fair and reasonable.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.

## Request for Authorization to Contract with Optinet Communications, Inc. for the Provision of IT Support Services

**Procurement Method:** MWBE Procurement and Contract Method Purchases per DOE Procurement Policy and Procedures, Section 3-10(2-A)

**Estimated Highest Annual Amount:** \$291,200.00

**Estimated Total Amount:** \$582,400.00

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 2 Years

**Options:** One, 2-Year

**Options Amount:** \$582,400.00

**Contract Type:** Full Value

**RA Number:** 12180

**Vendor Name:** Optinet Communications, Inc.

**Vendor Address:** 33 S. Wood Ave, Suite 600, Iselin, NJ 08830

**Contract Manager:** Steven Stein, Senior IT Services Manager, Division of Instructional and Information Technology

**Lead Contracting Officer:** Nadia Molinari, Sr. Director, Division of Instructional and Information Technology

**Division of Contracts and Purchasing Contact:** Kesse Wallace, Strategic Sourcing Supervisor, Division of Contracts and Purchasing

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization to enter into a Minority and Women-Owned Business Enterprise (“M/WBE”) Procurement and Contract Method Purchase with Optinet Communications, Inc. (“Optinet”), a certified Minority-Owned Enterprise. Optinet will be responsible for the provision of one (1) Network Architect (“Architect”) to support IT-related efforts for the Division of Instructional & Information Technology (“DIIT”). The contract will be funded by DIIT.

### Discussion

DIIT’s Internet and Data Center Technologies Team is responsible for supporting the DOE’s data center network infrastructure, which hosts various applications while servicing and providing internet connectivity for all teachers, students, and administrators citywide. The Architect will evaluate the current infrastructure, develop new architectures to replace legacy infrastructure, and expand the network capacity.

DIIT requires professional services to support the following project goals:

- Designing network architecture to support the expansion of the data center network
- Deploying data center network infrastructure
- Configuring and testing the network infrastructure
- Migrating the legacy network connectivity to new infrastructure
- Decommissioning legacy network equipment

The DOE solicited fifty-four (54) M/WBE vendors to submit candidates for this request. Sixteen (16) proposals were received from Optinet, Babatek, Inc. d/b/a Impetus, CNC Consulting, Inc., Dice IT Solutions LLC d/b/a TechProjects, Evergreen Technologies LLC, Infojini, Inc., K Systems Solutions LLC, Mola Group Corporation d/b/a Molaprise, Peer Consulting Resources, Inc., Raj Technologies, Inc., Rangam Consultants, Inc., RK Software, Inc., Saturn Business Systems, Inc., Synergistic Systems, Inc., Tech Smart Solutions, Inc., and Visionaryz, Inc. An evaluation committee (“Committee”) consisting of three members from DIIT reviewed the resumes and requested to interview three (3) candidates in accordance with the evaluation criteria set forth in the solicitation.

<b>Evaluation Criteria</b>	<b>Weight</b>
Experience	40%
Technical Ability	30%
Cost	30%
<b>Total</b>	<b>100%</b>

The Committee determined that the candidate proposed by Optinet exhibited thorough experience and technical ability and provided the most advantageous offer to the DOE. As a result, the candidate proposed by Optinet was selected for award.

The DOE compared the rate proposed for this effort to the average rates under the New York City Office of Technology Innovation (“OTI”) contracts for Systems Integration Services (“SI”) and determined that the proposed rate is lower than the average rate for an identical or similar title under OTI’s SI contracts. Therefore, pricing has been determined to be fair and reasonable.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.



## Request for Authorization to Contract with Tech Smart Solutions LLC for the Provision of IT Support Services

**Procurement Method:** MWBE Procurement and Contract Method Purchases per DOE Procurement Policy and Procedures, Section 3-10(2-A)

**Estimated Highest Annual Amount:** \$140,140.00

**Estimated Total Amount:** \$420,420.00

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 3 Years

**Options:** Two, 2-Year

**Options Amount:** \$560,560.00

**Contract Type:** Full Value

**RA Number:** 12120

**Vendor Name:** Tech Smart Solutions LLC

**Vendor Address:** 190 Lincoln Hwy, Suite 107, Edison, NJ 08820

**Contract Manager:** Natalia Yamrom, Operations Associate, Office of Policy and Evaluation

**Lead Contracting Officer:** Jonathan Winstone, Director of Operations, Office of Policy and Evaluation

**Division of Contracts and Purchasing Contact:** Kesse Wallace, Strategic Sourcing Supervisor, Division of Contracts and Purchasing

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization to enter into a Minority and Women-Owned Business Enterprise (“M/WBE”) Procurement and Contract Method Purchase with Tech Smart Solutions LLC (“TSS”), a certified Minority-Owned Enterprise. TSS will be responsible for the provision of one (1) Data Management Analyst to support IT-related efforts for the Office of Data Management (“ODM”). The contract will be funded by ODM.

### Discussion

ODM is responsible for supporting data management and reporting objectives for the DOE and is tasked with analyzing reporting requirements in relation to internal policies and data assets, fulfilling internal data requests, conducting systems analysis and programming, documenting data systems and processes, and creating resources to support the continuous improvement of DOE programs and data analytics. In an effort to effectively fulfill these duties and meet state and federal reporting mandates, ODM requires IT professional services to support the day-to-day operational needs for critical business functions and objectives.

The Data Management Analyst will be responsible for processing assessment data, supporting a growing repository of DOE data systems, building data tools that support instruction, managing the reporting of data to the New York State data system, and producing documentation to support data users throughout the organization to assist ODM in ensuring accurate data and accountability reporting.

The DOE solicited twenty-three (23) M/WBE vendors to submit candidates for this request. Ten (10) proposals were received from TSS, Babatek, Inc. d/b/a Impetus, Dice IT Solutions LLC d/b/a TechProjects, Evergreen Technologies LLC, First Tek, Inc., Indotronix International Corporation, Infojini, Inc., Peer Consulting Resources, Inc., Raj Technologies, Inc., and Rangam Consultants, Inc. An evaluation committee (“Committee”) consisting of three members from ODM and the Office of Policy and Evaluation reviewed the resumes and requested to interview two (2) candidates in accordance with the evaluation criteria set forth in the solicitation.

<b>Evaluation Criteria</b>	<b>Weight</b>
Experience	40%
Technical Ability	30%
Cost	30%
<b>Total</b>	<b>100%</b>

The Committee determined that the candidate proposed by TSS exhibited thorough experience and technical ability and provided the most advantageous offer to the DOE. As a result, the candidate proposed by TSS was selected for an award.

The DOE compared the rate proposed for this effort to the average rates under the New York City Office of Technology Innovation (“OTI”) contracts for Systems Integration Services (“SI”) and determined that the proposed rate is lower than the average rate for an identical or similar title under OTI’s SI contracts. Therefore, pricing has been determined to be fair and reasonable.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.

## Request for Authorization to Contract with Island Fire & Defense Systems Inc. for Repair, Maintenance, Replacement, and Installation of Honeywell Fire Alarm System- B5795

**Procurement Method:** MWBE Simplified Procurement per DOE Procurement Policy and Procedures, Section 3-10(c)(2-A)

**Estimated Highest Annual Amount:** \$921,843.38

**Estimated Total Amount:** \$1,500,000.00

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 2 Years

**Options:** None

**Options Amount:** None

**Contract Type:** Full Value

**RA Number:** 12038

**Vendor Name:** Island Fire & Defense Systems Inc

**Vendor Address:** 148 Akron St, Suite 3, Lindenhurst, NY,11757

**Contract Manager:** Umran Malik, Director Contracts Administration, Division of School Facilities

**Lead Contracting Officer:** Diana Ferrer-Schwartz, Chief Administrative Officer, Division of School Facilities

**Division of Contracts & Purchasing Contact:** Hany Amin, Associate Director, Division of Contracts and Purchasing

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of School Facilities (“DSF”) to contract with Island Fire & Defense Systems Inc. (“Island Fire”), a Minority and Women-Owned Business Enterprise (“M/WBE”), to repair, maintain, replace, and install Honeywell Fire Alarm Systems in DOE schools and administrative buildings

### Discussion

This simplified procurement was released as an MWBE discretionary solicitation solely to NYC MWBE Certified vendors and advertised on the DCP MWBE website. The DOE solicited 100 MWBE vendors that were provided by the Office of Supplier Diversity (“OSD”). The simplified procurement consisted of one (1) Citywide Aggregate Class (“AC”) including all districts.

The scope of the work to include, but not be limited to, providing all labor, equipment, instruments, services, and supervision required and necessary to repair, replace, maintain, and/or inspect Honeywell Fire Alarm Systems as covered by this Contract.

A decision was made to contract these services because it was determined that the DOE does not currently possess the capacity and/or expertise required to meet the objectives of this program efficiently.

The DOE received five responses to the solicitation, as indicated below:

No.	Bidder Name	Annual Value
<b>1</b>	<b>Island Fire and Defense Systems Inc.</b>	<b>\$921,843.38</b>
2	Davis Technologies Group LLC	\$1,219,928.06
3	Trifecta Fire and Security Inc.	\$1,308,749.48
4	ASM Integrators	\$1,341,157.85
5	Empire Fire Alarm Specialist Co., Inc.	\$1,624,351.13

DSF held a qualification meeting with Island Fire, and it was determined that they had the organizational capacity and the required certification to perform the services as required under this simplified procurement. As such for this procurement, Island Fire was recommended for the award.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.

## Request for Authorization to Contract with ASM Security Inc. dba ASM Integrators for Repair, Maintenance, Replacement, and Installation of Siemens Fire Alarm Systems- B5880

**Procurement Method:** MWBE Simplified Procurement per DOE Procurement Policy and Procedures, Section 3-10(c)(2-A)

**Estimated Highest Annual Amount:** \$967,845.59

**Estimated Total Amount:** \$1,500,000.00

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 2 Years

**Options:** None

**Options Amount:** None

**Contract Type:** Full Value

**RA Number:** 12039

**Vendor Name:** ASM Security Inc. dba ASM Integrators

**Vendor Address:** 8003 Myrtle Ave, Glendale, NY 11385

**Contract Manager:** Umran Malik, Director Contracts Administration, Division of School Facilities

**Lead Contracting Officer:** Diana Ferrer-Schwartz, Chief Administrative Officer, Division of School Facilities

**Division of Contracts & Purchasing Contact:** Hany Amin, Associate Director, Division of Contracts and Purchasing

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of School Facilities (“DSF”) to contract with ASM Security Inc. dba ASM Integrators (“ASM”), a Minority and Women-Owned Business Enterprise (“M/WBE”), to provide Repair, Maintenance, Replacement, and Installation of Siemens Fire Alarm Systems.

### Discussion

This simplified procurement was released as an MWBE discretionary solicitation solely to NYC MWBE Certified vendors and advertised on the DCP MWBE website. The DOE solicited 100 MWBE vendors that were provided by the Office of Supplier Diversity (OSD). The simplified procurement consisted of one (1) Citywide Aggregate Class (“AC”) including all districts.

The scope of work of this contract will include, but not be limited to, providing all labor, equipment, instruments, services, and supervision required and necessary to repair,

replace, maintain, and/or inspect Siemens Fire Alarm Systems as covered by this Contract and any associated equipment.

A decision was made to contract these services because it was determined that the DOE does not currently possess the capacity and/or expertise required to meet the objectives of this program efficiently.

The DOE received three responses to the solicitation, as indicated below:

No.	Bidder Name	Annual Value
1	Davis Technologies Group LLC	\$920,880.00
2	Trifecta Fire Security Inc.	\$926,876.95
<b>3</b>	<b>ASM Integrators</b>	<b>\$967,845.59</b>

After evaluation of the submissions, Davis Technology and Trifecta Fire, the lower bidders, were considered non-responsive as they did not possess the required Siemens manufacturer certification in order to complete the services.

Therefore, DSF held a qualification meeting with ASM, and it was determined that they met the requirements and had the organizational capacity to perform the services under this simplified procurement. As such, ASM was recommended for the award for this procurement.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.

## Request for Authorization to Contract with Agile Mind Educational Holding Inc. to provide the entire line of Agile Mind Software & Digital Content

**Procurement Method:** Listing Application per DOE Procurement Policy & Procedures, Section 3-06

**Estimated Highest Annual Amount:** \$251,128

**Estimated Total Amount:** \$753,384

**Funding Source:** Various, including Tax Levy and Reimbursable

**Contract Retroactive?** No

**Contract Term:** 3 Years

**Options:** One, 2-Year

**Options Amount:** \$502,256

**Contract Type:** Requirements

**RA Number:** 11890

**Vendor Name:** Agile Mind Educational Holding, Inc.

**Vendor Address:** 1701 W. Northwest Hwy., Grapevine, TX 76051

**Contract Manager:** Kimberly De Vine, Director, Division of Enterprise Purchasing

**Lead Contracting Officer:** Kimberly De Vine, Director, Division of Enterprise Purchasing

**Division of Contracts & Purchasing Contact:** Kay Robbins, Procurement Analyst, Technology and Instructional Material Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of Enterprise Purchasing (“DEP”) to contract with Agile Mind Educational Holding Inc. (“Agile Mind”) to provide the entire line of Agile Mind Educational Software.

### Discussion

Agile Mind translates social-emotional learning and non-cognitive theory into mathematics course programs for students in grades 6 to 12, including middle school mathematics, Algebra I, Geometry, and advanced high school mathematics. Agile Mind’s course programs provide comprehensive standards-based curriculum, formative assessments, job-embedded professional support, and homework practice that support student achievement.

Agile Mind has offered a range of 10% - 15% discount off manufacturer’s suggested retail price (“MSRP”) for the entire line of Agile Mind Education software. In addition, the vendor has agreed to the inclusion of a “Most Favored Customer” price certification in its contract, which ensures that the DOE will receive pricing as favorable as any Municipal, County, or State Government Agency, Board of Education, School, or School System in the United

States for the same or a substantially similar quantity of items. The estimated annual amount is based on previous expenditures by schools.

Agile Mind is the sole producer and exclusive distributor of the Agile Mind software product line and cannot be purchased by open competitive means. Accordingly, a competitive procurement is impractical, and the DOE will utilize a listing application as its solicitation method pursuant to Section 3-06 of the DOE's Procurement Policy and Procedures ("PPP").

Accordingly, pricing is determined to be fair and reasonable.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check and have been determined to be responsible.



## Request for Authorization to Contract with MindPlay Education LLC to Provide the entire line of MindPlay Software & Digital Content

**Procurement Method:** Listing Application per DOE Procurement Policy & Procedures, Section 3-06

**Estimated Highest Annual Amount:** \$25,000

**Estimated Total Amount:** \$75,000

**Funding Source:** Various, including Tax Levy and Reimbursable

**Contract Retroactive?** No

**Contract Term:** 3 Years

**Options:** One, 2-Year

**Options Amount:** \$50,000

**Contract Type:** Requirements

**RA Number:** 12102

**Vendor Name:** MindPlay Education LLC

**Vendor Address:** 1718 E Speedway Blvd #4195, Tucson AZ, 85719

**Contract Manager:** Kimberly De Vine, Director, Division of Enterprise Purchasing

**Lead Contracting Officer:** Kimberly De Vine, Director, Division of Enterprise Purchasing

**Division of Contracts & Purchasing Contact:** Kay Robbins, Procurement Analyst, Technology and Instructional Material Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of Enterprise Purchasing (“DEP”) to contract with MindPlay Education LLC (“MindPlay”) to provide the entire line of MindPlay Educational Software and Digital content.

### Discussion

MindPlay provides MindPlay Reading Studio to help K-12 students become competent and confident readers. Ideal for struggling readers, English language learners, and students requiring individualized instruction, the program offers pathway for each learner, centered around explicit and systematic instruction by Speech Language Pathologists, ensuring that each student receives guidance tailored to their unique needs.

Students begin with a universal screener (or a dyslexia screener for students in grades K-3), and then each learner's pathway is personalized, so they receive lessons targeted to their specific needs. MindPlay Reading Studio builds a strong foundation by providing modules that develop phonemic awareness, phonics, vocabulary, fluency, comprehension, and grammar.

MindPlay Reading Studio empowers every student to grow into a skilled, confident, and ready reader by providing personalized instruction, meaningful practice, and continuous progress/achievement updates. MindPlay also includes a personalized library of over 10,000 books. The books were curated to ensure students see themselves in the text, reinforce the exact skills they just learned, and allow them to demonstrate mastery with embedded cloze assessment questions.

MindPlay has offered a 10% discount off manufacturer's suggested retail price ("MSRP") for the entire line of MindPlay Education software. In addition, the vendor has agreed to the inclusion of a "Most Favored Customer" price certification in its contract, which ensures that the DOE will receive pricing as favorable as any Municipal, County, or State Government Agency, Board of Education, School, or School System in the United States for the same or a substantially similar quantity of items. The estimated annual amount is based on previous expenditures by schools.

MindPlay is the sole producer and exclusive distributor of the MindPlay software product line and cannot be purchased by open competitive means. Accordingly, a competitive procurement is impractical, and the DOE will utilize a listing application as its solicitation method pursuant to Section 3-06 of the DOE's Procurement Policy and Procedures ("PPP").

Accordingly, pricing is determined to be fair and reasonable.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check and have been determined to be responsible.

## Request for Authorization to Contract with Morningside Center for Teaching Social Responsibility, Inc. to Provide Textbooks and Ancillary Materials

**Procurement Method:** Listing Application per DOE Procurement Policy & Procedures, Section 3-06

**Estimated Highest Annual Amount:** \$100,000

**Estimated Total Amount:** \$300,000

**Funding Source:** Tax Levy

**Contract Retroactive?** No

**Contract Term:** 3 Years

**Options:** Two, 1-Year

**Options Amount:** \$200,000

**Contract Type:** Requirements

**RA Number:** 12182

**Vendor Name:** Morningside Center for Teaching Social Responsibility, Inc.

**Vendor Address:** 475 Riverside Drive, Suite 550 New York, NY 10115

**Contract Manager:** Emilie Mittiga, RP Director of Operations, Office of Safety and Youth Development

**Lead Contracting Officer:** Linda Hearn, RP Citywide Director, Office of Safety and Youth Development

**Division of Contracts & Purchasing Contact:** Dolly Figueroa, Contract Specialist, Enterprise Operations

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Division of Office of Safety & Youth Development (“OSYD”) to contract with Morningside Center for Teaching Social Responsibility, Inc. (“Morningside”) to provide textbooks and ancillary materials to participating New York City Public Schools (“NYCPS”) and non-public schools.

### Discussion

Under this contract, Morningside will supply their Restorative 360 Building Guide. This proprietary guide offers tailored support training and coaching for teachers to implement restorative practices within their classrooms. OSYD has affirmed that this product aligns with New York State Education Department and DOE’s Social-emotional Learning (“SEL”) benchmarks.

Morningside is the sole producer and exclusive distributor of these guides and materials. They cannot be purchased by open competitive means. As a result, a competitive

procurement is impractical, and the DOE will utilize a listing application as its solicitation method pursuant to section 3-06 of the DOE Procurement Policy and Procedures.

Where applicable, the awarded vendor will be required to meet applicable New York City Department of Education subcontracting goals.

The estimated contract amount is based on projected school and program office needs for upcoming years.

Morningside Center for Teaching Social Responsibility, Inc. proposed a 38.44% discount off list price and 1% shipping and handling fee. A review of Morningside Center for Teaching Social Responsibility submitted price list showed that it accurately reflected its published list price, the proposed 38.44% discount off list price, and the 1% shipping and handling fee to NYC DOE.

In addition, the vendor agreed to the inclusion of a “Most Favored Customer” price certification on its contract, which ensures that the DOE will receive pricing as Favorable as any Municipal, County, or State Government Agency, Board of Education, School, or School System in the United States for the same or substantially similar quantity of items.

Accordingly, pricing is fair and reasonable.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.

## Request for Authorization to Contract with Young Adult Institute for Ticket Purchasing Services via Listing Application – R1559 (RA2)

**Procurement Method:** Listing Application per DOE Procurement Policy & Procedures, Section 3-06

**Estimated Highest Annual Amount:** \$500,000

**Estimated Total Amount:** \$1,500,000

**Funding Source:** Tax Levy & City/State Reimbursable

**Contract Retroactive?** No

**Contract Term:** 3 Years

**Options:** None

**Options Amount:** None

**Contract Type:** Requirements

**RA Number:** 11919

**Vendor Name:** Young Adult Institute, Inc.

**Vendor Address:** 220 East 42<sup>nd</sup> Street, 8<sup>th</sup> Floor, New York, NY 10017

**Contract Manager:** Shifat Jahreen, Director of Arts Education Program Implementation

**Lead Contracting Officer:** Paul J. Thompson, Executive Director, Office of Arts & Special Projects

**Division of Contracts & Purchasing Contact:** Joy Gentolia, Director, Instructional Service Procurement

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Office of Arts and Special Projects (“OASP”) to contract with the Young Adult Institute, Inc. (“YAI”) to provide tickets at discounted prices for arts performances, exhibitions, and various cultural events for students and staff. These services will be provided at the discretion of each participating school or central office.

### Discussion

This Request for Authorization replaces a previous contract for similar services which expired in May 2023. The vendor approved under this contract will provide services that include making advance purchases and delivering tickets or equivalent materials to schools. These services will help schools comply with the New York State Instructional Requirements for arts education. Student participation is tracked and reported via the *ArtsCount* initiative, which holds schools accountable for meeting these requirements.

OASP maintains decisional authority and control over these services and may require service providers to include playbills, pamphlets, study guides, program descriptions, or other related materials for each performance so that school administrators can review them for content and age appropriateness.

Applicants were required to provide a flat student rate contingent on the type of performance, number of tickets requested, and venue. Rates associated with these events vary depending on the time of performance, location, and group size. YAI's proposed rates were found to be fair and reasonable when compared with market rates.

The estimated annual contract amount is based on expenditures under a prior contract.

It is necessary to contract for these services because the DOE does not possess the capacity of expertise necessary to meet the objectives of this program.

Vendor Names & Addresses	Ticket List Prices	Discounted Group Ticket Prices
Young Adult Institute, Inc. 220 East 42 <sup>nd</sup> Street, 8 <sup>th</sup> Floor New York, NY 10017	\$18 to \$89	\$11.75 to \$59

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible. Noteworthy information was found for the following vendor(s):

#### Young Adult Institute, Inc.

A review of Young Adult Institute Inc.'s (YAI) PASSPort submission revealed the following information from the New York City Department of Health and Mental Hygiene's (DOHMH) responsibility determination (RD):

- From December 2022 to December 2023, YAI disclosed twenty substantiated cases of client abuse and neglect. A review by DOHMH of the corrective actions taken by YAI were prudent based on the information provided.

In light of the resolution of the matter above, and the vendor's satisfactory performance on prior DOE contracts, the DOE determines the vendor to be responsible.

## Request for Authorization to Contract with Learning & Educational Solutions, Inc. in Support of College and Career Readiness

**Procurement Method:** City Council Allocation per DOE Procurement Policy & Procedures, Section 1-03(c)

**Estimated Highest Annual Amount:** \$100,000.00

**Estimated Total Amount:** \$375,000.00

**Funding Source:** City Council Discretionary Funding

**Contract Retroactive?** Yes

**Contract Term:** 07/01/2024 – 6/30/2027; 3 Years

**Options:** None

**Options Amount:** None

**Contract Type:** Full Value

**RA Number:** 12137

**Vendor Name:** Learning & Educational Solutions, Inc.

**Vendor Address:** 500 E 165th St, Suite 6T, Bronx, NY 10456

**Contract Manager:** Lisreylia Rion, Associate Director for Community-Based Organizations Partnerships, Office of Student Pathways

**Lead Contracting Officer:** Debra Cohen, Deputy Executive Director, Finance and Operations, Office of Student Pathways

**Division of Contracts & Purchasing Contact:** Akil Ward, Procurement Analyst, Strategic Procurements

### Purpose

The New York City Department of Education (“DOE”) hereby requests authorization on behalf of the Office of Student Pathways to contract with Learning & Educational Solutions Inc. (“LES”) to provide College and Career Readiness for failing 12th grade students at The Academy for Scholarship & Entrepreneurship (“ASE”), Bronx Preparatory Academy (“BPA”), High School (“HS”) for Writing, HS for Visual Arts and HS for Contemporary Arts.

### Discussion

LES’ Road 2 Graduation Program (“R2GP”) provides students at 5 schools in District 11 with a safe positive resourceful and alternative environment where they have access to alternative means of obtaining their high school diploma, as well as acceptance and enrollment into a college or vocational school. Both in-school and virtual options are available for this program. Note that all 5 schools supported by LES for this program have at-risk students. There are 20-50 students enrolled in the LES programs in each school over the course of the year.

R2GP delivers by following up with teachers and conducting daily check-ins to make sure students are attending classes and work is being completed and handed in. Support is also provided in the form of tutoring, SAT prep, and college application completion. Additionally, students will have the opportunity to gain other alternative learning outlets as needed such as:

- LES Roads Programs that provide tutoring, test, SAT and Regents prep,
- SEL Mentoring for students in Temporary Housing,
- Alternative Schools options for success and alignment with educational needs, and
- Safe and Secure Hallways, Workshops.

School resources will be used such as: office space, classrooms, access to computers & supplies, as well as include us on the schedule for shared space for the program. Shared spaces will be utilized for all regents-based classes, technology education, blended learning, project-based learning, and counseling, guidance, and mentorship. APEX independent online courses as well.

LES' goal is to get all at-risk students to graduate and continue towards a post-secondary pathway, whether it be through college and/or the workforce. The program will be project-based and include a blended learning approach, as well as hours that are more flexible to appeal to students. All schools have over 100 at-risk students who are not progressing in the traditional school setting. The objective of the alternative school program is to provide all students in the 12th grade with a viable option for completing their high school studies.

The contract value reflects the maximum reimbursable amount ("MRA") under this contract which is the vendor's cumulative Fiscal Year 2024 ("FY24") funding cleared in FY24 and projected out for three years (FY25-27). This amount includes a buffer of 0.25 per Fiscal Year for a total of 0.75 and allows for the continuity of services should the vendor receive additional funding in years 2 or 3 of the contract.

This contract is retroactive because it is a City Council discretionary contract for Fiscal Year 2025, with a term beginning July 1, 2024, following a June 30, 2024, enacted budget.

A competitive sealed bid was not done since this was a City Council discretionary grant naming the vendor allocating a specific amount to be paid for these services.

### Vendor Responsibility

The vendor(s) recommended for award and the principal owners and officers were subject to a background check, and have been determined to be responsible.



### Technical Changes – Current Meeting

Item 12: The Request for Authorization (RA #12147) to extend a contract with A&L Cesspool Service Corp. for the Removal of Plumbing Obstructions lists incomplete Vendor Responsibility language. The updated language is as follows:

A review of A&L Cesspool Service Corporation’s (A&L Cesspool) PASSPort submission revealed the following self-reported caution:

- In October 2016, A&L Cesspool was convicted of felony charges by the United States Attorney’s Office for the Eastern District of New York for violating the Clean Water Act by dumping waste removed from blocked sewer lines into manholes that flowed directly into the Gowanus Canal. A&L Cesspool entered into a plea agreement that required the vendor to pay \$900,000 in penalties and as of May 2019, the terms of the plea agreement have been satisfied. Additionally, A&L Cesspool has implemented new protocols to prevent this matter from reoccurring such as additional employee training on procedures for discharging sewage waste, additional dispatching procedures, and notifying the principal owner whenever there is a job request that exceeds a full truck load.

In light of the resolution of the matter above, and the vendors overall satisfactory performance on prior DOE contracts, the DOE determines the vendor to be responsible.

### Technical Changes – Prior Meetings

December 18, 2024, Item 4: The Request for Authorization (RA #11953) for a MTAC contract with Policy Studies Associates, Inc. to provide system-wide program evaluation services listed a term of five-years, with one three-year renewal option. The correct term is five-years, with no contractual renewal options. The annual amount of \$30,000.00, and the total contract amount of \$150,000.00, remain the same.

August 22, 2024, Agenda Item 29: The Request for Authorization (RA #11986) to contract with Community Based Organizations to provide Support Services in Community Schools as part of the Empire Grant incorrectly listed a vendor’s name as Child Development Center of Mosholu Montefiore Community Center. The vendor’s correct legal name is Child Development Center of Mosholu Montefiore Community Center Inc.

December 20, 2023, Item 11: The Request for Authorization (RA #11499) to Amend Health and Human Services Contracts to Provide Allowances for Future Budgetary Increases listed incorrect Contract Terms and Allowance Amendment amounts for the vendors below. The changes are reflected in the following two tables:

<b>Original Allowance Clause RA Table Proposed to PEP</b>						
<b>Provider Name</b>	<b>Contract Start Date</b>	<b>Contract End Date</b>	<b>Contract Number</b>	<b>Contract Amount</b>	<b>Revised Contract Amount</b>	<b>Allowance Amount</b>
After-School All-Stars	7/1/2021	6/30/2024	8804865	\$1,568,940.00	\$1,568,940.00	<b>\$392,235.00</b>
Counseling in Schools Inc.	7/1/2021	6/30/2024	8805588	\$1,329,737.00	\$1,329,737.00	<b>\$332,434.25</b>

<b>Revised Allowance Clause Amendment RA Table</b>						
<b>Provider Name</b>	<b>Contract Start Date</b>	<b>Contract End Date</b>	<b>Contract Number</b>	<b>Current Contract Amount</b>	<b>25% Allowance Amount</b>	<b>Revised Contract Amount</b>
After-School All-Stars	7/1/2022	6/30/2024	9456250	\$1,045,960.00	\$261,490.00	<b>\$1,307,450.00</b>
Counseling in Schools Inc.	7/1/2023	6/30/2024	9455876	\$893,533.00	\$223,383.25	<b>\$1,116,916.25</b>

November 29, 2023, Item 8: The Request for Authorization (RA # 11659) for a MTAC contract with MaxScholar LLC to provide Special Education Professional Development (“PD”) services listed a term of two-years, with one three-year renewal option. The correct term is five-years, with one three-year renewal option. The annual amount of \$30,000.00, and the total contract amount of \$150,000.00, remain the same.

August 11, 2022, Item 4: The Request for Authorization (RA #10866) for a MTAC contract with Society of the Third Street Music School Settlement, Inc. to provide Professional Learning services in Arts Education listed an incorrect address for the vendor. The correct legal address for the vendor is 235 E. 11th Street New York, NY 10003.